

Chris Gandy
Senior Director
CA Lic. #01419993



101 Second Street
Suite 800
San Francisco, CA 94105

T: (415) 276-6928
C: (415) 519-2743
cgandy@hfflp.com

Specialty

- Debt and Equity Placement
- Office, Multi-housing, Retail and Industrial

Select Clients

- Ballast Investments
- Carmel Partners
- CommonWealth Partners
- Embarcadero Capital Partners
- Lyon Living
- PSAI Realty Partners
- Ridge Capital Investors
- South Bay Development
- Stockbridge Capital Group
- The Carlyle Group

Professional Affiliations

- NAIOP Silicon Valley - Member
- Mortgage Bankers Association (MBA) - Member
- Bay Area Mortgage Association (BAMA)

Professional Designations

- Certified Mortgage Banker (CMB)

Education

- BBA, University of Texas

Career Summary

Mr. Gandy is a Senior Director in the San Francisco office of HFF and is primarily responsible for originating debt and equity transactions for all property types throughout the western United States. Throughout the course of his career, he has been involved in more than \$6.0 billion in completed transactions and transactions currently under contract to close.

Mr. Gandy joined the firm in December 2010. Prior to HFF, he was in operations and asset management at JRK Property Holdings, which had a portfolio of more than 40,000 market-rate and low-income multi-housing units located primarily in Colorado, Texas, Ohio and Florida and a \$200 million investment fund. Prior to JRK, he worked at Protiviti, Inc., where he was a consultant focused on clients in the real estate, construction and financial services industries.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
181 Fremont (Office/Condo)	San Francisco, CA	Construction Debt	\$480,000,000
Silicon Valley Office Portfolio	Various, CA	Bridge Debt	\$300,000,000
COP Office Portfolio	Various, CA	Permanent Debt	\$296,000,000
225 Bush Street (Office)	San Francisco, CA	Permanent Debt	\$190,000,000
RMP Portfolio (Retail)	Northern California	Permanent Debt	\$170,000,000
Bay Meadows Apartment Portfolio	San Mateo, CA	Permanent Debt	\$133,000,000
300 Grant (Retail/Office)	San Francisco, CA	Equity Placement	\$120,000,000
Sunnyvale Office Park	Sunnyvale, CA	Permanent Debt	\$117,000,000
The George Apartments	Anaheim, CA	Permanent Debt	\$108,000,000
4th & Madison Apartments	Oakland, CA	Construction Debt	\$106,000,000
140 New Montgomery (Office)	San Francisco, CA	Equity Placement	\$100,000,000
Netflix Campus (Office)	Los Gatos, CA	Permanent Debt	\$97,000,000
Lightner Apartment Portfolio	San Francisco, CA	Bridge Debt	\$88,000,000
Bridge 7 Apartment Portfolio	San Francisco, CA	Permanent Debt	\$87,350,000
SPPI Apartment Portfolio	Northern California	Permanent Debt	\$85,000,000
Lahaina Cannery Mall	Lahain, Maui, HI	Equity Placement	\$85,000,000
4300 & 4400 N First Street	San Jose, CA	Bridge Debt	\$84,750,000
475 Sansome (Office)	San Francisco, CA	Permanent Debt	\$81,000,000
PacWest Retail Portfolio	Various, CA	Permanent Debt	\$82,000,000
America Center – Phase I (Office)	San Jose, CA	Permanent Debt	\$75,000,000
SF Office Portfolio	San Francisco, CA	Bridge Debt	\$75,000,000
Pacific West Retail Portfolio	Various, CA	Bridge Debt	\$72,750,000
270 Brannan (Office)	San Francisco, CA	Construction Debt	\$67,000,000
Creekside@17 (Office)	Campbell, CA	Bridge Debt	\$63,500,000
Hamilton Landing (Office)	Novato, CA	Permanent Debt	\$60,000,000
The Plaza at Walnut Creek (Office)	Walnut Creek, CA	Permanent Debt	\$60,000,000
7 Empire Apartments	San Jose, CA	Equity Placement	\$57,000,000
100 Spear Street (Office)	San Francisco, CA	Permanent Debt	\$50,000,000
The Morgan Apartments	San Mateo, CA	Construction Debt	\$49,000,000
2305 Mission College Blvd. (Office)	Santa Clara, CA	Bridge Debt	\$46,500,000
Concord Airport Plaza (Office)	Concord, CA	Bridge Debt	\$43,340,000
SFO Logistics Center (Industrial)	South San Francisco, CA	Equity Placement	\$41,600,000
Gold Street Tech Center (Office)	San Jose, CA	Bridge Debt	\$40,300,000